



COMPANY OVERVIEW & EXPERIENCE

PHALCON, LTD. / PHALCON INTEGRATED, INC.
505 Main Street
Farmington, CT 06032
Phone: 860-507-8822
<http://phalconusa.com>

HARLAN ELECTRIC COMPANY, INC.
441 Allied Drive
Nashville, TN 37211
Phone: 615-331-0007
<http://harlan-electric.com>

JE RICHARDS ELECTRIC, INC.
10401 Tucker Street
Beltsville, MD 20705
Phone: 301-345-1300
<http://jerichards.com>

MCPHEE ELECTRIC, LTD.
505 Main Street
Farmington, CT 06032
Phone: 860-677-9797
<http://mcpheeusa.com>

3001 S Clinton Avenue
South Plainfield, NJ 07080
Phone: 800-525-4628
<http://mcpheeusa.com/nj/>

407R Mystic Avenue
Medford, MA 02115
Phone: 781-393-7999
<http://mcpheeusa.com/ma/>

POWERHAWKE, INC.
132 Scott Swamp Road
Farmington, CT 06032
Phone: 860-606-0065
<http://powerhawke.com>

RAVEX SYSTEMS, INC.
132 Scott Swamp Road
Farmington, CT 06032
Phone: 860-470-3200
<http://ravexsystems.com>

HISTORY

Phalcon, Ltd. is a private holding company that owns industry leading electrical construction and services companies with almost 200 years of collective operating experience. Our construction companies primarily provide services to clients throughout the eastern United States but travel to most major US markets as well. In addition, we offer engineering, assessment and testing services across all companies. As well, Phalcon, Integrated, Inc. is an operational company that leverages the collective staying power, smart strength, and capability of our 1,500 engineers, technicians, electricians, and project managers to contract work directly for large clients.

INDUSTRY POSITION

Each Phalcon company has developed and maintained a position in their respective markets as the top provider of competitive specialty construction services for each of the market segments that it chooses to focus: commercial and industrial construction and service, electric utility and cellular telephony infrastructure. Our geographic roots allow us to understand the particular demands of our customers' local markets. Our top-tier technical talent combined with hands-on experience allows us to provide exactly what's needed to help every customer win.

EXPERIENCE

The Phalcon companies have worked successfully on thousands of projects in their markets, often in a design/build, design/assist or prime EPC role. Additionally, Phalcon has the unique capability of being able to coordinate teaming and joint venture agreements that enables us to leverage our experience and capability within our markets and to other areas of the county.

SIGNATURE PROJECTS	CIRCA	CONTRACT
Data Center (Confidential Client) (VA)	2018/2020	\$80M
Williams LNG Upgrade (NJ)	2019/2020	\$10M
Nantucket Bunker Road Substation (MA)	2018/2019	\$11M
Athenia Substation Upgrades (NJ)	2017/2018	\$24M
Towantic Switching Station EPC (CT)	2016/2018	\$24M
MGM National Harbor (MD)	2014/2016	\$37M
CT Fastrak (CT)	2013/2015	\$9M
Plainfield Renewable Energy Plant (CT)	2011/2014	\$25M
Glenstone (MD)	2013/2016	\$12M
Hartford Insurance Data Center (CT)	2010/2012	\$30M
Aerospace Data Center (MD)	2011/2012	\$27M
Medimmune Expansion (MD)	2011/2012	\$18M
SuperStorm Sandy Restoration (NY/NJ/CT)	2012	\$17M
Swan Creek Solar Array (NJ)	2011/2012	\$7M
Fairmount Switching Station (CT)	2011/2012	\$13M
Olive Branch Methodist Hospital (MS)	2012	\$6M
MTSU Student Union Building (TN)	2011/2012	\$6M
Fort Campbell Barracks Complex (KY)	2010	\$15M

LEADERSHIP

Michael E. McPhee – President & CEO
Marcus W. McPhee – Executive Vice President
John D. Conroy, Jr. – Chief Financial Officer

SAFETY RECORD

2020 Experience Modification Ratio (EMR): 0.75

LICENSES

Registered Professional Engineers (PE) in CT, TN, NC, & RI
Electrical Licenses in: AL, AR, CT, DC, GA, KY, LA, MA, MD, MS, NH, NJ, NY, PA, SC, TN, VA



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KEY DATA

Average consolidated contract revenues for the past two years: \$450M
Average number of employees last two years: 1,500

BANKING

Santander Bank
Mail code CT16546CM2
115 Asylum Ave
Hartford, CT 06103
Contact: Helena O'Reilly
860-466-5753
860-293-2206 (fax)
horeilly@sovereignbank.com

INSURANCE & BONDING

Surety: Arch Insurance Company
3 Parkway, Suite 1500
Philadelphia, PA 19102
Contact: Jessica L. Piccirillo
860-269-2163
jpiccirillo@alliant.com
Agent: Alliant Insurance Services, Inc.
Contact: Russell Canterbury
860-269-2151
rcanterbury@alliantinsurance.com

Primary Insurer: Old Republic Insurance Company
Professional Liability Insurer: Indian Harbor Insurance Company
Excess Carrier: The Travelers

Workman's Compensation Insurance - \$1M statutory coverage
General Liability Insurance - \$2M / \$4M
Excess Liability Insurance - \$25M limit
Professional & Pollution Liability Insurance - \$10M / \$20M
Bonding Capacity and Bonding Company Rating: \$500M, A

COMPETENCIES

Primavera P6 Scheduling- Version 7.0, AutoCAD 2020, BlueBeam 2019, Revit Building Design 2020, AutoCAD Building Systems 2020, Dynamo Studio 2017, Trimble MEP Robotic Total Station, Navisworks Manager 2020, GTP Wireworks (Get the Point Services), Autodesk BIM 360 Glue, Microsoft Teams, Autodesk Greenlee Smart Bend, EasyPower 10.3.074, Visual Lighting 2017, AmpCalc4, Viewpoint Vista ERP

CERTIFICATES

ADDA, Anritsu, APC, Axis, Belden, Berk-Tek, Bicsi RCDD, Colubris, Commscope, Corning, Daktronics, Hubble, IEEE, Leviton, Liebert, Microsoft, Mohawk, Molex, Orthonics, Panduit, Primavera, Proxim, Redline, Siemon, Trapeze, TrueNet, Xirrus

AFFILIATIONS

Federated Electrical Contractors (FEC)
NECA – CT, Greater Boston, NJ, & DC Chapters
I.B.E.W. Inside Locals 24, 26, 35, 90, 102, 103, 164, 172, 208, 269, 400, 472, 488, 825
I.B.E.W. Outside Locals 42, 102, 104, 456